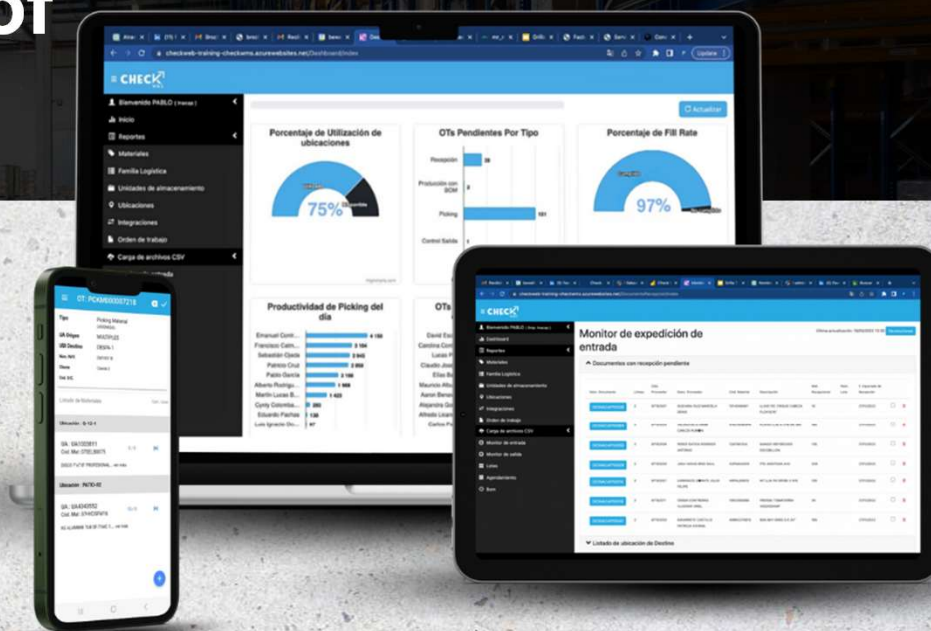




We provide access to
Digitalizing warehouses of
SMEs in Latam.



Context

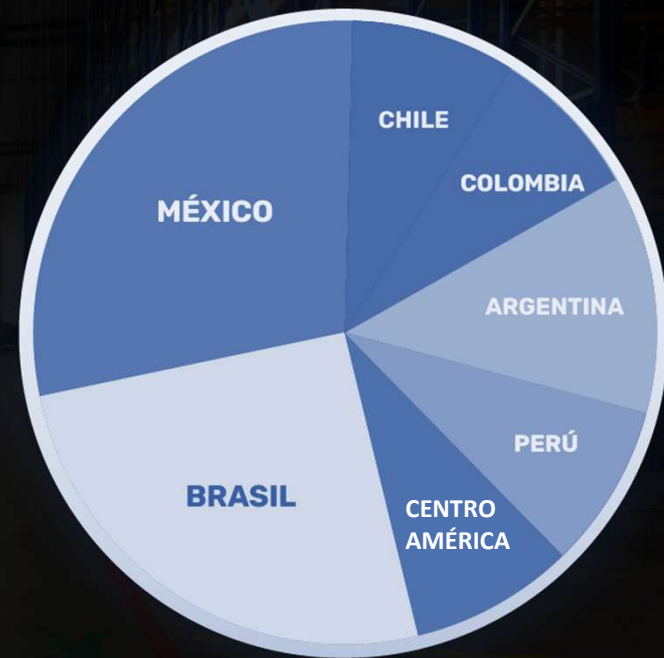
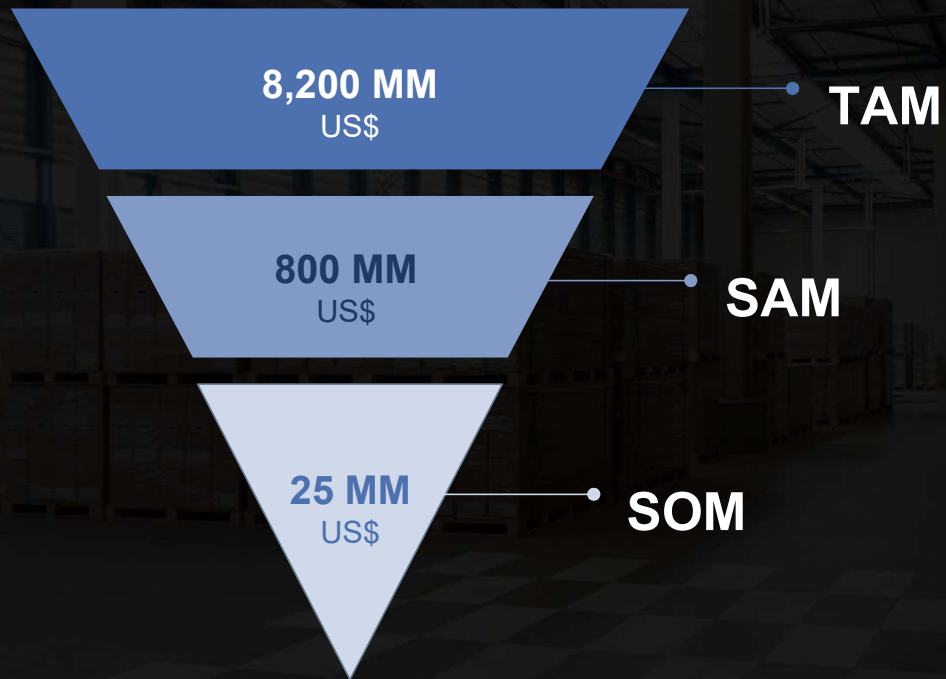
- ▶ Many companies lacking digitalized stored - SMEs.
- ▶ Paper + ERP, showing the location in the warehouse, without following up movements in real time.
- ▶ Only ERP.
- ▶ Excel + ERP.
- ▶ In-house developments.



Antonio Horvath
CEO - CTO



SAM Market in US\$ 800 MM



Impact of **technology** on stores and warehouses



Client without Technology in the warehouse

- ▶ Low productivity from picking
- ▶ Many mistakes when dispatching
- ▶ High losses from expiration dates
- ▶ Low levels of service (stock shortage and delivery times)
- ▶ Highly dependent on warehouse staff
- ▶ Important inventory gaps



Client with Technology in the warehouse

- ▶ Increase by 80%
- ▶ Decrease by 90%
- ▶ Decrease by 95%
- ▶ Increase by 80%
- ▶ Eliminate dependence
- ▶ Decrease by 98%



Something had to change!

Market without Check WMS

- ✗ **Very Intensive M/H Implementation**
 - Go Live (9-16 months)
- ✗ **High implementation cost**
- ✗ **Service to medium-large and large companies**
- ✗ **Extremely long sales cycle (>18 months)**
- ✗ **Solution adapts to client**

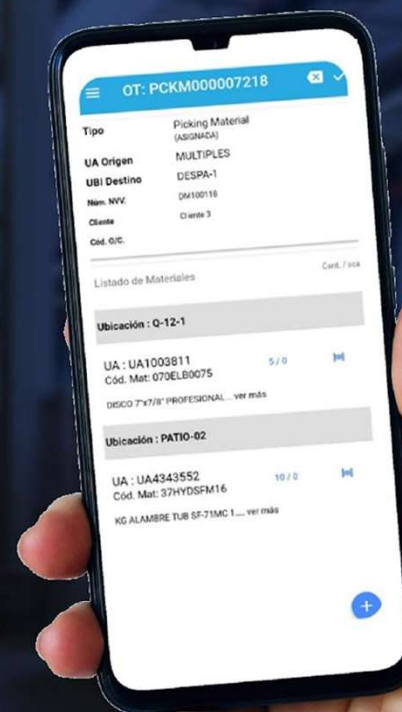
With Check WMS

- ✓ **Low M/H intensity**
 - Go Live (1-3 months)
- ✓ **Free-cost implementation**
- ✓ **Medium and Small companies**
- ✓ **4-6 months (lead, proposal, closing, implemented and paid)**
- ✓ **Client adapts to solution**
- ✓ **Easy to operate**
- ✓ **Control over code, adaptable and flexible for SME's**

A SaaS easy to implement, intuitive for users and having the main functionalities to have a high impact on the SMEs' warehouses came up after the founders made a real and great effort.

- ▶ A solution that can be implemented in weeks and not months or years.
- ▶ A solution that serves the main industries Food, Mass Consumption, Retail, Supplies and Medical Equipment
- ▶ A solution that integrates with ERPs Defontana, Bsale, Softland, Skualo, Random, Laudus, Blueline, SAP-B1

The WMS proposal by CHECK has shifted the demand curve for digital inventory control systems. Today there is a new market that only the WMS by Check can serve.



“By creating the product, we built the value proposal y growth model”



Pablo Garcia

Co-Founder and
Commercial Manager

Business Model



Revenue Model
SaaS with no
implementation cost



Product
Platform (Single solution
for clients)



Allies
End-to-end digitalization of
SMEs



Engagement
Unique
Experience

Sales Funnel Management: 2-4 months sales cycle

Qualified Leads

55

Technical
meeting

54

26

Conversion and
payment 3 months

18

6

5

Demo

Negotiation

Retention months

First National Logistics Award Chile 2023
Category: Emerging Company

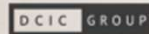
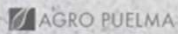
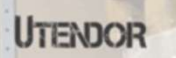
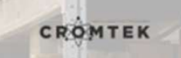
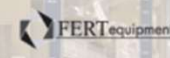
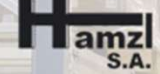
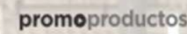
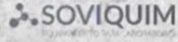
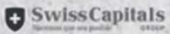
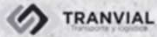


Main Achievements

- ▶ National Logistics Award
- ▶ MRR > US \$50,000
- ▶ Present in 5 countries, in Peru winning a fund of US \$40,000



Clients



WHERE ARE WE GOING?

2021
MVP
2 Clients

CORFO



2022-2023
2 CORFO Awards,
1 Proinnovate 4G Perú
1 National Logistics
Award (El Mercurio y
Fundación Conecta
Logística)



TODAY
96 clients
4 countries.



1300 clients,
5 Countries
2027



4500 clients,
6 countries
2029

CHECK
WMS

Round Terms

↗ Amount to Raise: US\$ 600,000

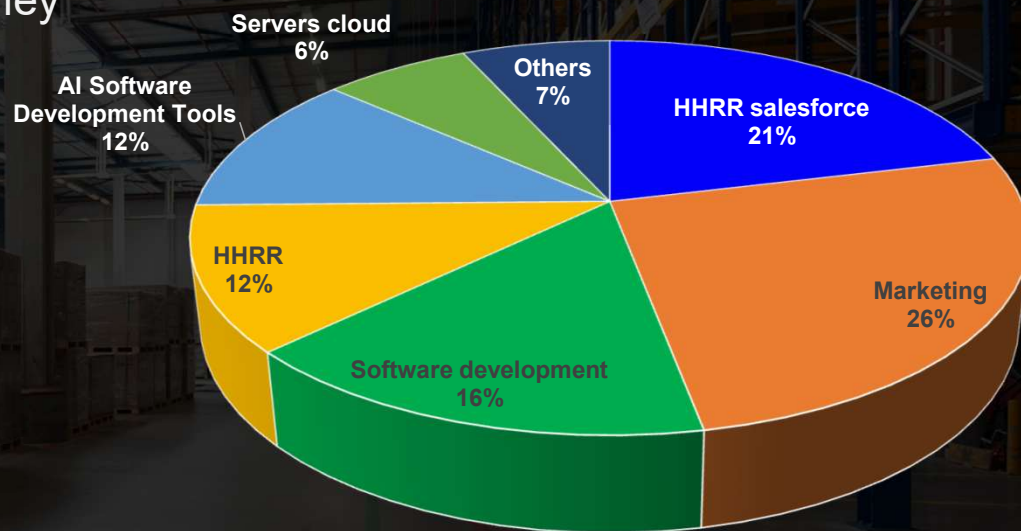
↗ Valuation: US\$ 6,000,000 Post-Money

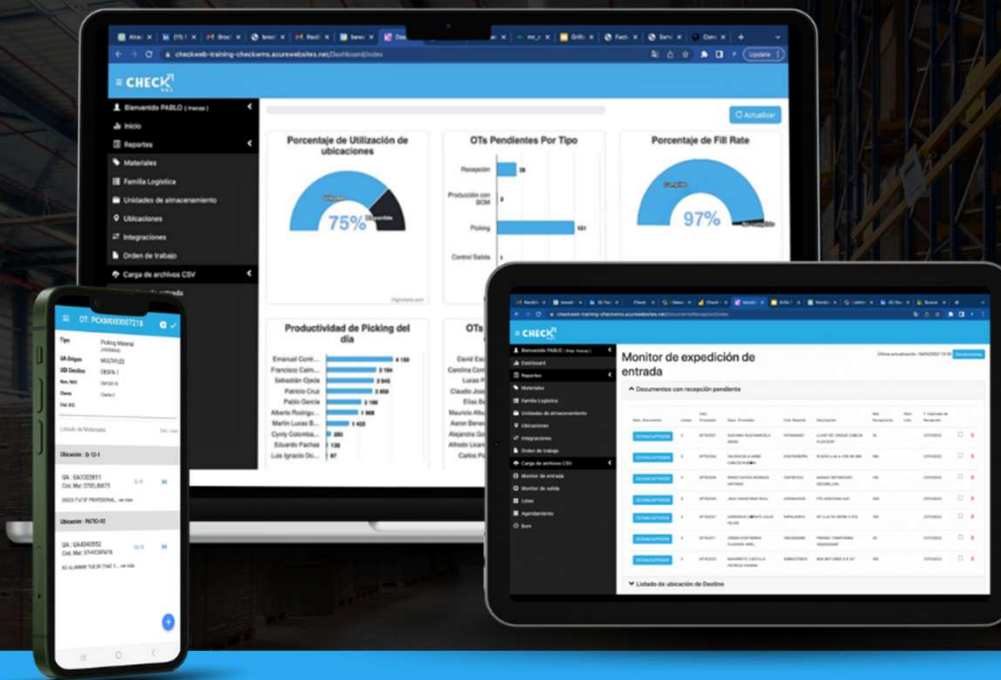
↗ Percentage of equity: 10%

↗ Instrument: SAFE

↗ Use of Funds

Amount US\$





CHECK
WMS